



Cloud Computing and Hosted Telephony

June 2	St. Louis, MO
June 4	Kansas City, KS
June 8	Buffalo, NY
June 9	Rochester, NY

10:00 am - 12:00 pm

Reserve Your Seat Today!
 888.624.2643 ext. 627
www.MakeItRealTour.com

Concierge Communications invites qualified attendees to a special one-on-one education seminar with Vice President, Clark Atwood, a featured panelist for “Making the Move to IP Telephony in the Cloud” at the 2010 Channel Partners Expo in Las Vegas. This free two hour session will be a review of cloud-based voice and data options, success stories, configurations and solutions. Mr. Atwood has been involved with hosted VoIP since 2003 and has been directly involved in the successful design and sale of over \$10 million of contract value hosted services.



Clark Atwood
 Vice President

Concierge Communications

Attendees Receive

- “Why Hosted VoIP?” White Paper
- Hosted Services Case Studies
- Hosted VoIP Prequal. Worksheet
- Continuing Education Offers
- Opportunities for residual income
- Giveaways

Qualified Agents

A qualified attendee is someone (or company) preparing or actively engaged in business-to-business technical sales or consulting. Examples include, but are not limited to:

- Telecom agent / Master agent
- System integrator
- Value Added Reseller (VAR)
- Phone system vendor / Interconnect
- Structured cabling provider
- Business consultant



Agenda Will Include

- Cloud-Based Communications and Technology
- Adding a Cloud-Based Service Practice from External Providers to Your Business
- Education for New Agents
- Residual Income from Cloud-Based Services
- Concierge Communications is Accepting Qualified Agents



Accepting Agents

Boasting one of the strongest hosted and managed services portfolios in the country, Concierge Communications, a successful master agent based in Tempe, AZ has over \$10,000,000 of contracted hosted and managed services. We are looking for agents who want to explore the addition of hosted and managed services to their sales portfolios.



Continuing Education

This presentation will include an overview of the world of cloud-based communications and technology. Attendees will also have an opportunity to attend industry training events.

“Those who don’t make the move to the cloud will find themselves out of business.”

CRNTech, December 2009



Residual Income

With so many products and services moving to cloud-based delivery models, phone vendors, system integrators, business consultants and many other business-to-business sales professionals are finding their revenue streams greatly impacted by the changes in the work of communications and technology. Prospective agents will be shown ways to capture lost revenue streams by representing cloud-based products and services.



The Catch

The “catch” is taking some time to explore new worlds, seek out opportunities, and boldly go where the market is going. This is not a silver bullet but an opportunity to learn, grow and lead. This is a no-cost, no-obligation presentation. We are presenting successful and proven products and services that you and your company can represent to recapture or increase revenue streams.



The Reward

The sky really is the limit. Boasting a provider portfolio of over 40 communication and technology providers, Concierge Communications is a proven leader in the hosted and managed services space. This event includes free, but valuable education, opportunity to make residual income (sell once, get paid many times), logo-ware giveaways and opportunities for continuing education.

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